

Deadline	What?	Done!
NOW	Review CAHF Exhibitor Prospectus & Show Sponsorships brochure	
NOW	Develop a pre-show marketing plan See Exhibitor Prospectus PAGE 10	
Mid-September	Submit prize information for Exhibitor Giveaways See Exhibitor Prospectus PAGE 10 for details	
October 15	Click link in confirmation email to review/update online exhibitor profile	
	SHIP FREIGHT to arrive at Advance Warehouse by November 10. See Innovative Expo Exhibitor Service Kit for details (link emailed early October).	
October 29	RECEIVE DISCOUNT PRICING! Place order for furnishings, <u>additional</u> carpet, labor, electrical, Internet, catering, booth cleaning, etc. through Innovative Expo .	
	Visit your Exhibitor Dashboard and assign booth personnel. RememberALL BOOTH PERSONNEL MUST UPLOAD PROOF OF VACCINATION TO OUR SAFEEXPO PORTAL PRIOR TO NOV 12.	
	Utilize attendee list for pre-show marketing efforts	
November 29	Follow-up on those leads!	
Mid-December	Utilize final registered attendee list for post-show marketing efforts	